

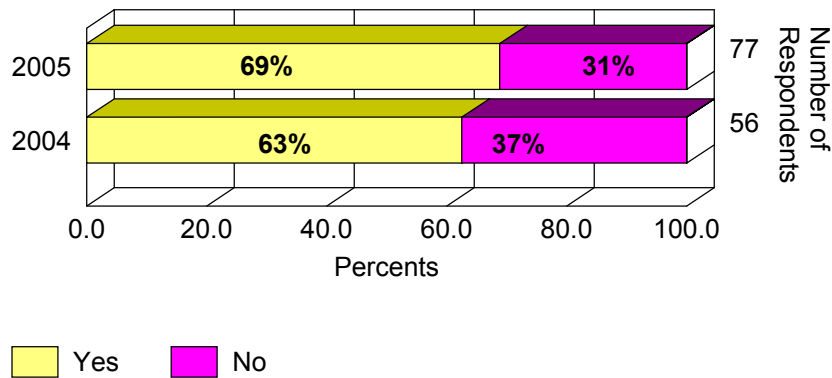


Results of Confidential "Flash" Survey On Law Firm General Counsel

Number of Firms Solicited - 197
 Number of Responses - 77
 Percentage Rate of Response - 39%

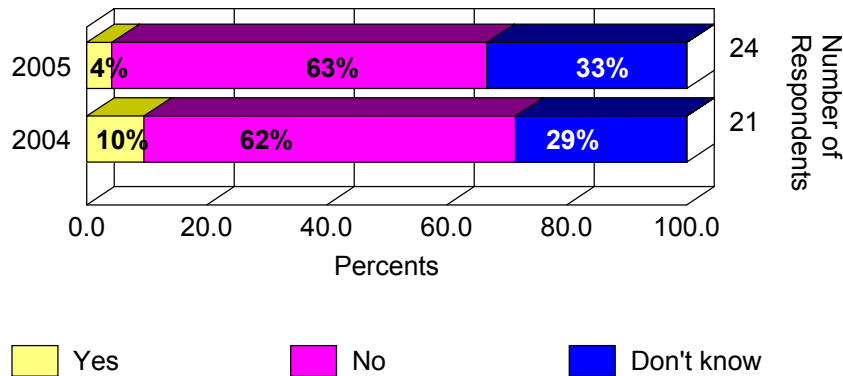
1. Does your law firm have a designated General Counsel?

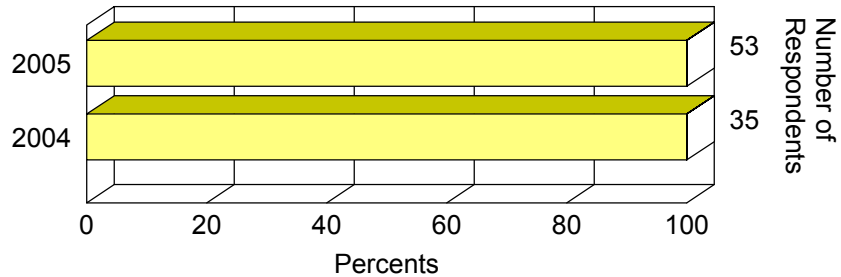
Designated General Counsel



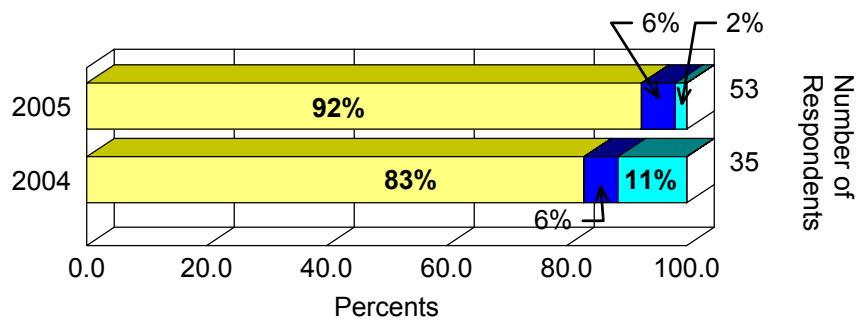
If No, do you plan to designate someone in the next 12 months?

Plan To Designated Someone In Next 12 Months



2. Is your designated General Counsel:


In-house
 Outside our firm, independent

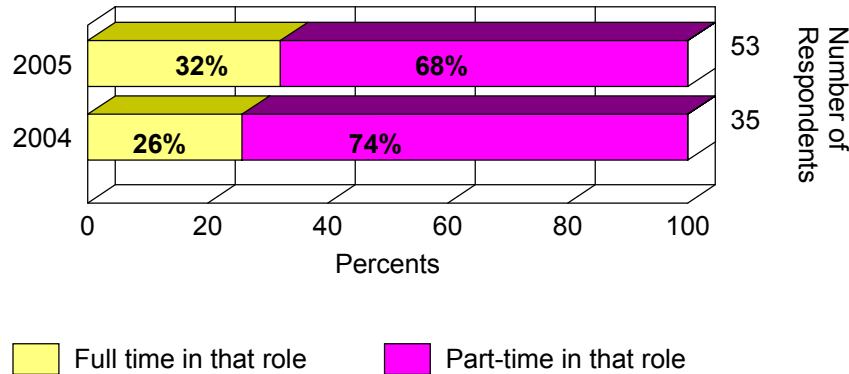
In-House Designated General Counsel


A partner/owner in our firm
 An associate in our firm
 Of counsel to our firm
 Other

Other

- Employee.

General Counsel Is:



What is his/her 2003 total cash compensation?

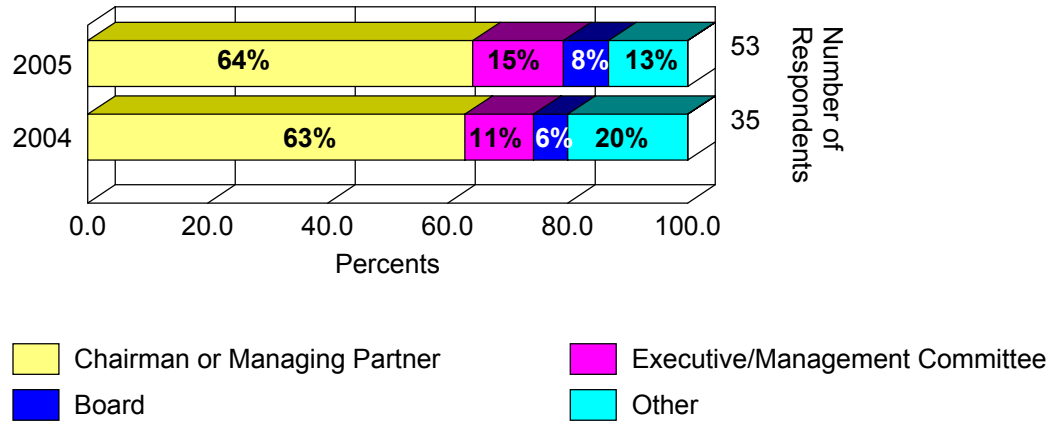
	Year of Survey	
	2005	2004
Previous Year's Total Cash Compensation		
Mean	493292	386875
Minimum	250000	275000
Maximum	1300000	735000

What is the % or number of hours spent per year?

	Year of Survey	
	2005	2004
Percent Of Time Spent Part-Time		
Mean	36	43
Minimum	5	10
Maximum	85	100

	Year of Survey	
	2005	2004
Number of hours spent in role last year:		
Mean	753	775
Minimum	20	100
Maximum	2000	1600

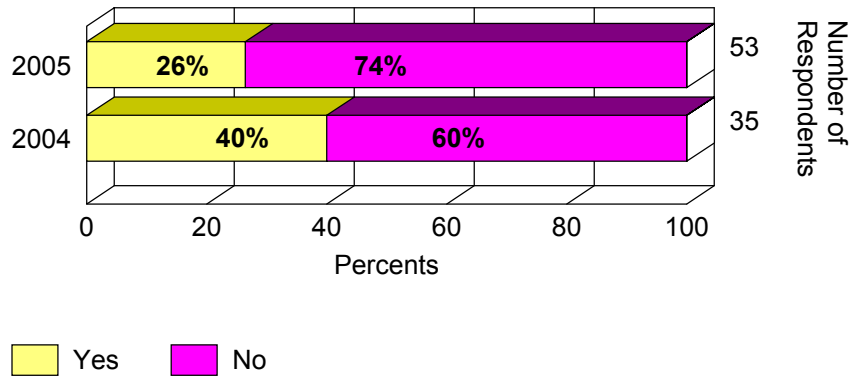
General Counsel Reports To



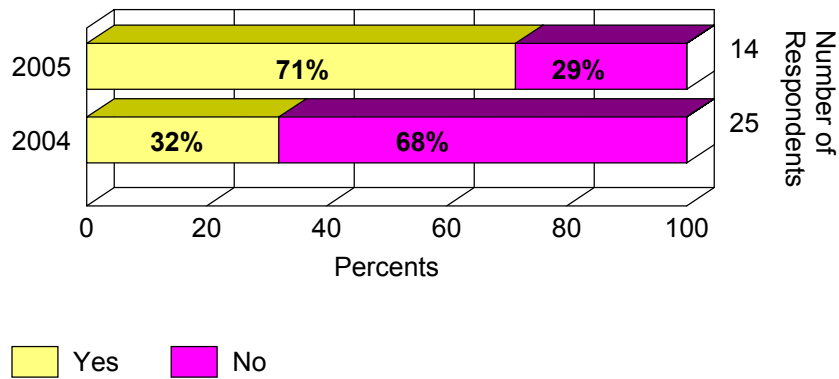
Other

- Chairman and Board
- Vice Chair of the Firm
- Unclear: both to the chair and to the policy committee
- Both the Managing Partner and the Board
- Chairman or Managing Partner and Executive/Management Committee
- Chairman or Managing Partner to CEO/President and to COO
- Chair of Firm AND Managing Partners for Operations

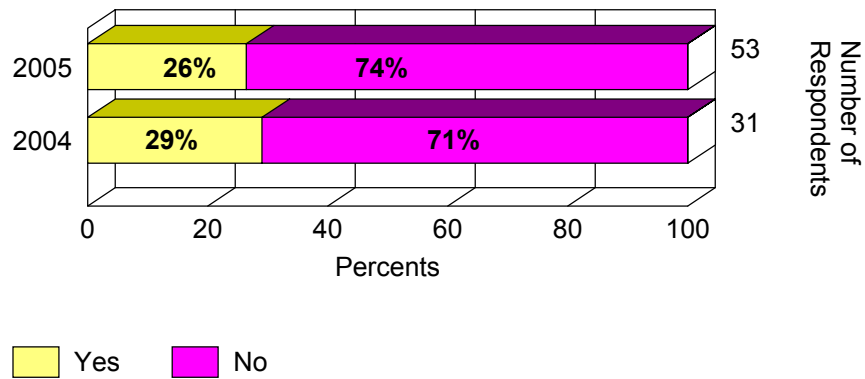
General Counsel Serve On Firm's Governing Committee



Voting Member



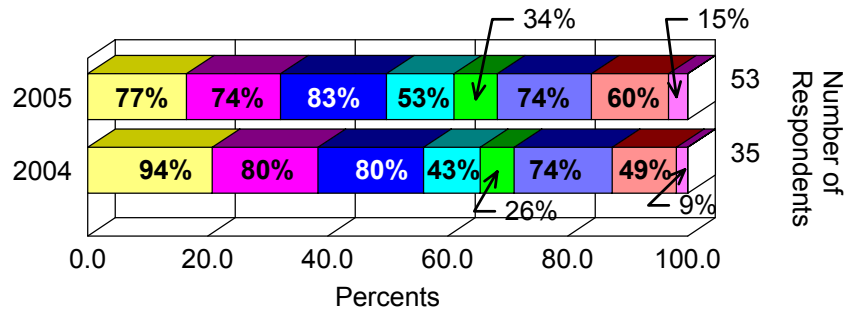
Administrative Departments / Ancillary Businesses Report To General Counsel



If yes, which?

- Conflicts, business intake, separate entity registered agent service.
- Litigation.
- New business clearance committee.
- Risk management.
- Conflicts department; new business department.
- Human resources.
- Professional responsibility committee.
- Records management.
- Conflicts department.
- Dotted line reporting from conflicts department.
- Risk management, shared responsibility.
- Client intake, audit letters, legal opinions.
- Conflicts checking.
- Professional standards committee/docket functions.

Authorized To Access / Engage Designated General Counsel



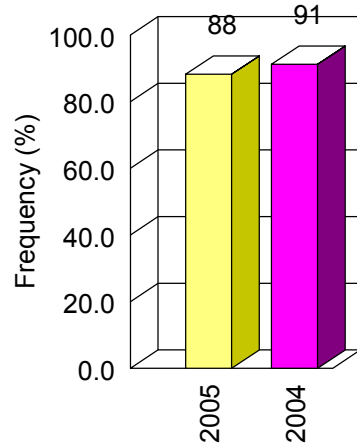
- Chairman, Managing Partner, Executive Committee, Board or Management Committee
- Practice area leaders, Department heads, Office Managing Partners
- Partners, generally
- Associates
- Paralegals
- Executive Director or equivalent (Director of Administration, COO, Firm Administrator, etc.)
- Managers (HR, Finance/Accounting, CFO, Marketing Director, IT Director, etc.)
- Other

Other

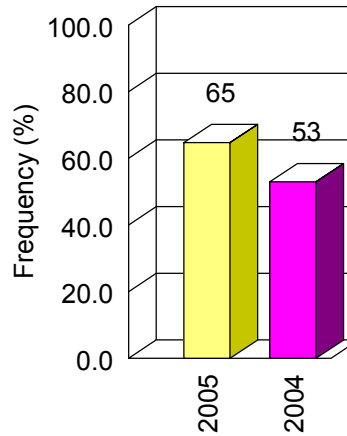
- We encourage all personnel under appropriate circumstance to communicate with our General Counsel or his assistants. Of course, ultimately the Chairman of the firm speaks for the client and "engages."
- Anyone with risk concern.
- Virtually anyone can seek help.
- Anyone.
- All of the above.
- Managers and others as needed.
- Nothing specified.
- All designated persons have access.

Areas General Counsel Serves Or Advises The Firm

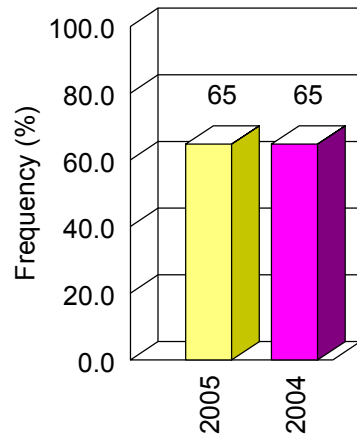
Engagement of outside counsel other than the GC



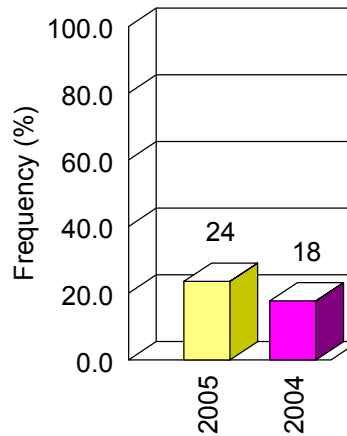
Employment law (discrimination, harassment, terminations, compensation, etc.)



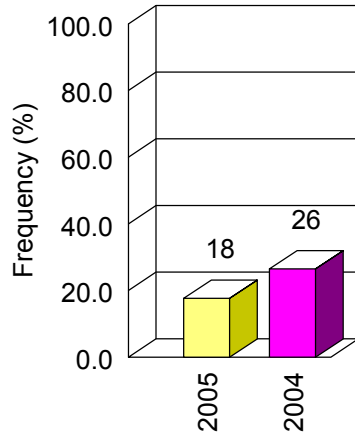
Partnership/P.C./LLC/LLP issues



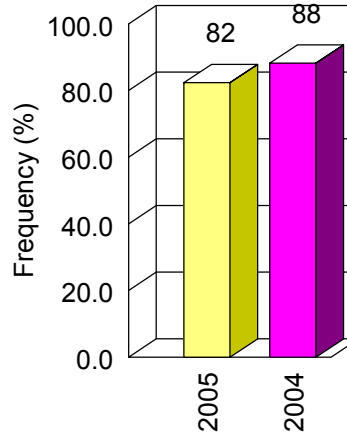
Leases and landlord/commercial real estate issues



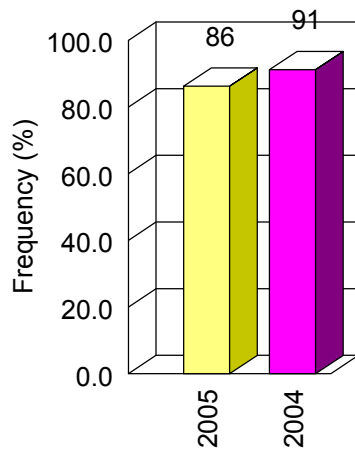
Equipment/supplier contracts



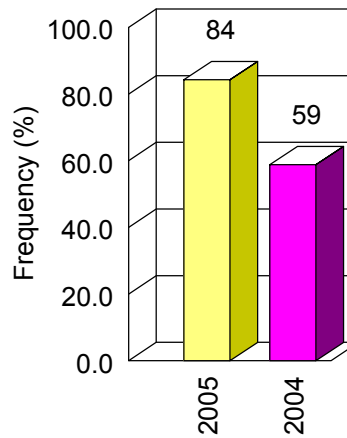
Professional responsibility issues (conflicts, client privilege, etc.)



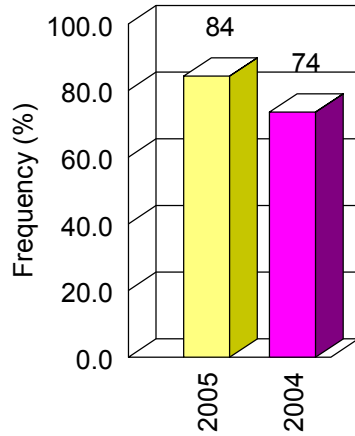
Professional liability issues



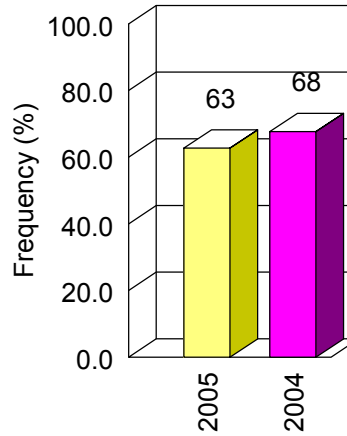
General liability issues



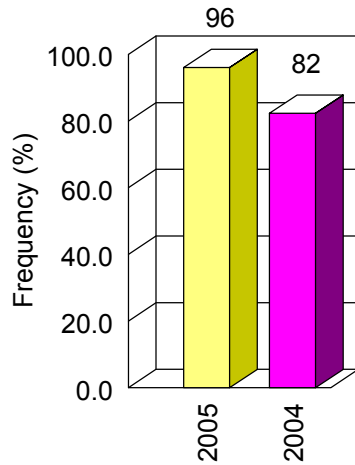
Representing firm in disputes



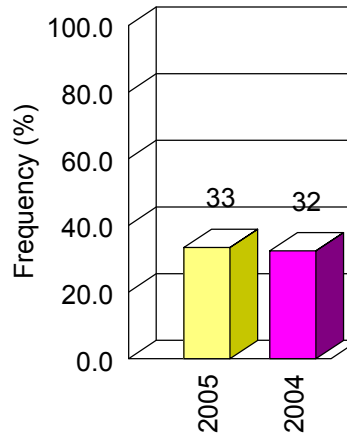
Conducting in-house ethics education

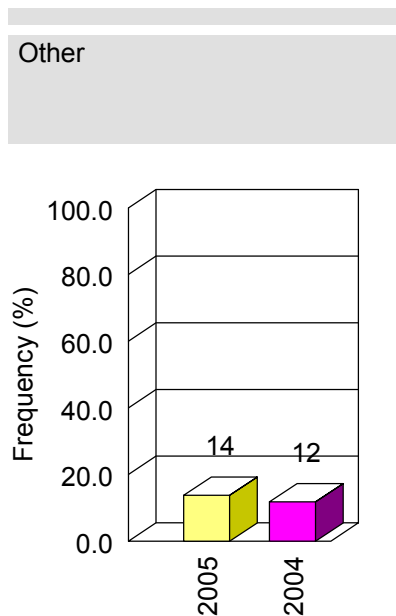


Advising firm management



Insurance/employee benefit issues





* Note: Multiple answer percentage-count totals not meaningful.

Other

- General risk management, document retention, etc.
- Troubleshooting intra-partnership issues.
- E & O Insurance.
- We have a separate Loss Prevention Partner and staff that deal with professional responsibility and liability issues.
- Work very closely with Chair of Conflicts Committee.
- Engagement letters, responses to auditors' letters, and the like.
- Big item is the negotiation of our E&) coverages--note also that our GC uses other attys. on some specific specialties--i.e., leases, employment law etc.